NEWS



CORPORATE

EYE ON THE FUTURE

Over 300 Hong Kong students benefited from the experience of CK Hutchison staff at the CKHH Volunteer Career Fun Day. Volunteers conducted mock interviews, led games and manned exhibition booths to help young people gain insights into their possible future in the working world.

BASRA BOUND

Hutchison Ports is bound for Basra, the economic gateway to Iraq. It will provide world-class services for containerised, refrigerated, general and project cargoes under the banner of Hutchison Ports Basra.

SOHAR, SO GOOD

Big news as Hutchison Ports Sohar launched its Auto Gate System with fanfare and in the presence of His Excellency Dr Ahmed Mohammed Salem Al-Futaisi, Minister of Transport and Communications, Oman.





PORTS

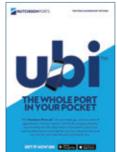
Yantian grows with the world

Hutchison Ports Yantian recently added its new Berth 16 – a whopping 886 metres in length with a water depth of 17.6 metres – with eight cranes, four of which can handle 150,000-ton ultra-large container vessels.

It also welcomed the world's biggest-ever container ship on its maiden call on 28 May. The *OOCL Hong Kong* can carry 21,413 TEUs and is 400 metres long and 60 metres wide. After Shenzhen, it was off to visit the port group's Port of Felixstowe and ECT Euromax within a month.

UBI SO HAPPY TO DOWNLOAD THIS APP

Hutchison Ports Thailand is the proving ground for a new mobile app, Ubi (pronounced youbee), built on and integrated with the nGen system. A wide range of operational functions and



intelligence-providing features include information on containers and vessels as well as Truck Appointments and VGM (Verified Gross Mass) declarations.

PAKISTAN PRODUCTIVITY PURRING ALONG

Hutchison Ports Pakistan recently set a new productivity record, moving 1,953 containers in just 11 hours. The Vessel Operating Rate of 181.15 container moves per hour was a dramatic improvement from the previous record of 140.18 container moves per hour at Pakistan's first deep-water container terminal.

INLAND CONNECTOR FOR YANTIAN

Hutchison Ports Yantian has launched an inland container depot at Changping in Southern China. The new facility will optimise Yantian as a logistics gateway for the region.



RETAIL

Smiles around the world

It's back! A S Watson Group's (ASW's) Global Smile Campaign, the world's favourite toothy campaign, will see 13,500 outlets hold over 300 events, bringing joy to people in 24 markets in Asia and Europe.



KEEPING BY GIVING AWAY

Ten years, 600 outlets, and HKD800 million worth of benefits returned to 3.6 million members. And now, MoneyBack in Hong Kong has transformed into a mobile app that allows customers to monitor and even share their points as gifts!



YES, I CAN!

ASW's perennial contribution to sports in Hong Kong, the Hong Kong Students Sports Award, held for the 12th year in a row, rewarded 898 elite student athletes. It encourages young people, from over 85 per cent of Hong Kong schools, to strive for achievement through the discipline and commitment demanded by elite sportsmanship.

MoneyBack: 10 years, 600 outlets, and HKD800 million worth of benefits returned to 3.6 million customers.

LOOK GOOD AND FEEL GREAT

The Institute of Textiles and Clothing of the Hong Kong Polytechnic University supplied their best and brightest to design vibrant new outfits to make Watsons' staff look good and their customers feel great!



ECOMMERCE CHAMPS!

eLab drives much of ASW's e-commerce across the retail group and also wins prizes around the world. PARKnSHOP Hong Kong won the Best App (Consumer Brand) and Best E-Commerce App awards at the Mob-Ex Awards 2017, plus three Marketing magazine eCommAs Awards, including Gold in Best E-Commerce App and Silver in both Best E-Commerce Design/Redesign and Best E-Commerce Merchant (Consumer Goods).



Watsons Hong Kong app won prizes at the *Marketing* magazine eCommAs Awards including three Bronze awards in Best E-Commerce Website, Best E-Commerce Design/Re-design and Best E-Commerce Merchant (Health and Beauty).

NEWS



TELECOMS

$\mathbf{3} + \mathbf{2} = \mathbf{4}$ million

In July, **3** Austria announced it will acquire fixed-line player Tele2 Austria to amass an account base of four million mobile, fixed-line and Internet units. This combination will create a powerhouse telecoms provider able to offer hybrid communications solutions across Austria.



MASSIVE MIMO TECH GETS TEST RUN AT ROSKILDE

3 Denmark recently tested new 5G technologies in advance of a nationwide deployment. Massive MIMO (multipleinput and multiple-output) towers were set up at Denmark's premiere music festival – Roskilde – where up to 40,000 customers were on hand to test the system, the firstever commercial scale test in Europe.

YOUGOV SAY YOUWIN

3 UK was recently ranked the No 1 mobile network operator by YouGov, after being judged to be the best mobile Internet provider for smartphones in 8 out of 12 categories.



GAMING TO WIN

3 Hong Kong has partnered with world gaming leader Razer to open their first joint store selling Razer's equipment plus mobile devices and telecom packages which **3** has specially designed for hardcore gamers.

3 UK was ranked the best mobile Internet provider for smartphones in 8 of 12 categories by YouGov.



3 UK BRINGS THE STARS THROUGH STELLAR BROADBAND

3 UK is upping its game by buying more capacity through its purchase of UK Broadband, a fixed wireless broadband service. Customers will need the additional bandwidth for new special packages like Go Binge, which allows unlimited use of videostreaming services like Netflix without impacting their regular data plans.



CREA-TRI-VE IMPULSES

3 Indonesia is supporting creativity across Indonesia. Its Sound of Tri contest is sponsoring indie music competitions in 13 cities. Winning songs and bands, from across genres, will be professionally remastered and shared across the nation.

Much of that sharing will happen through Bima+, a curated digital hub allowing millions of **3** Indonesia customers to create and share their artistic and entrepreneurial ventures. Over 80,000 people use the app daily and it has been downloaded into one million phones.

SPHERE #43 2017 0 6



I N F R A S T R U C T U R E

CALMING CONTROL

HK Electric has entered into a new 15-year Scheme of Control Agreement, in effect until December 2033. The agreement provides the certainty needed to support the Hong Kong government's energy and environmental policy objectives, including its Climate Action Plan 2030+.

WINNERS DIG DEEP

UK Power Networks was named Britain's Utility of the Year for the second year in a row at the prestigious Utility Week Awards, the first company ever to repeat a winning spot. That award became a double when it also won the same title at the National Skills Academy's People in Power Awards, and clinched a Gold Award from Investors in People for the way it invests in and treats its employees.

Now the company is drilling under the River Orwell to install new underground cabling to help supply Suffolk and north Essex. Digging new tunnels will beautify the area by reducing overhead lines, and boost power to communities including Felixstowe, Shotley and Harwich.

GETTING WET: A HUGE WAVE COMING!

A merger between NWG Business (NWGB) and Anglian Water Business (AWB) will result in a company called "Wave", serving over 300,000 business customers. NWGB is expert at industrial waste management while AWB is a water efficiency pro. Working together, this big wave will serve 19 per cent of all customers in the UK!



TELECOMS

HTHKH focuses on mobile future

Hutchison Telecom Hong Kong Holdings (HTHKH) has sold its fixed-line business in Hong Kong and will invest part of the proceeds in the development of new mobile phone services to prepare for the coming 5G era. A 99.95 per cent vote in favour of the disposal by shareholders, in the opinion of Canning Fok, HTHKH Chairman, "crystallises value for the company and its shareholders".



ETHICAL WATER

Northumbrian Water Group (NWG) was the only company named in the Water and Sewerage Utility category in the Ethisphere Institute's World's Most Ethical Company list. It was also one of only four from the UK in any category. The award goes to the companies that "recognise their role in society to influence and drive positive change, consider the impact of their actions on their employees, customers and community, and use their values and culture ... to underpin the decisions they make every day."

SAVING THE COUNTRYSIDE

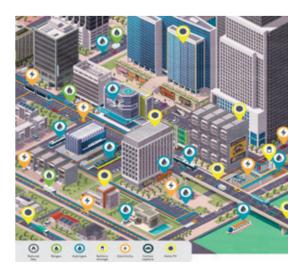
Helping minimise waste from New Zealand's farming communities, EnviroNZ's recommissioning of a new plastics extrusion plant will see 800,000 plastic fertiliser bags a year kept out of landfill. Instead, they will be recycled into plastic pellets to be used in local manufacturing.

COMPLETING THE COVERAGE

HK Electric is expanding its coverage of multistandard quick EV (electric vehicle) charging stations so that drivers will never be more than 15 minutes away from a rejuvenating zap for their wheels.

THE FUTURE OF GAS

Australian Gas Infrastructure Group has partnered with AquaHydrex to develop a system to create hydrogen from water for injecting into their gas network. This novel electrolyser technology will store renewable energy in the gas grid to decarbonise Australia's gas supply and support the nation's aspirations of a near zero-carbon energy sector by 2050.



NEWS

OTHERS

WATER AND ELECTRICITY

Star Pumped Storage Ltd, a Hutchison Water member company, has received financing approval from the Israel Electricity Authority to develop a 344MW pumped storage power plant that will pump water up to a reservoir when energy demand is low, and let it flow down through turbines to produce electricity when demand is high.



GAMECO'S GOT GAME

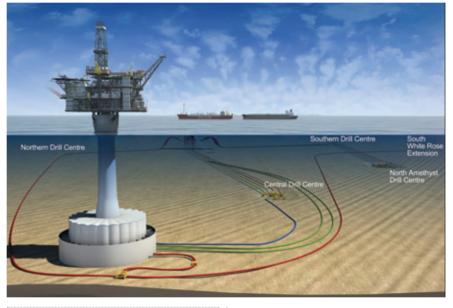
In June, Guangzhou Aircraft Maintenance Engineering Co (GAMECO) completed China's first A380 six-year check, including heavy maintenance and repainting. At the peak, over 140 engineers were on the aircraft during this full refurbishment of 18 galleys, 14 lavatories, 506 seats and thousands of accessories. Over 4,000 square metres of the aircraft were painted using new technology in this step up in GAMECO's development.



ENERGY

West White Rose to Blossom

The West White Rose Project, the largest sanctioned in Canada this year, will produce up to 75,000 barrels of oil per day by 2025. Drilling infrastructure will sit on the ocean bed and connect to the SeaRose FPSO, a floating vessel that processes and stores offshore oil. Building will commence in early 2018.



READ, LEAD, LOVE

Shanghai Hutchison Pharmaceuticals Limited (SHPL) was selected by industry leaders as one of China's top 100 pharmaceutical manufacturing enterprises. It also leads a programme to help medical professionals develop the medical community and build harmonious doctorpatient relations. In addition, the company's volunteers visited or refurbished nearly 20 SHPL libraries in the Mainland to help support China's youth.



SUPERIOR GROWTH ACROSS BORDERS

Husky Energy is expecting "Superior" performance from its newly acquired refinery in Wisconsin, USA. The Superior Refinery will expand Husky's total downstream capacity to approximately 395,000 barrels a day, helping to capture full value from production in Western Canada.

150 REASONS TO LOVE THEIR COUNTRY

Husky Energy's employees celebrated Canada's sesquicentennial anniversary by donating to local charities, volunteering to prepare meals for the less fortunate, and by cleaning debris from Confederation Park, named after the act that gave rise to a new nation 150 years ago.