

## **HUTCHISON WHAMPOA LTD**

## UNAUDITED INTERIM RESULTS FOR SIX MONTHS ENDED 30 JUNE 2001

- First half year profit of HK\$7,193 million and earnings per share of HK\$1.69
- ➤ Interim dividend per share of HK\$0.51
- ➤ HK\$30,000 million profit arising from the VoiceStream merger with Deutsche Telekom offset by HK\$28,100 million provision for equity investments
- ➤ 69% of profit was generated outside of Hong Kong
- > Cash and marketable securities exceeds total borrowings
- ➤ Continuing strategy of global diversification and prudent expansion in all core businesses

#### **CHAIRMAN'S STATEMENT**

The Group's unaudited profit attributable to shareholders for the half year amounted to HK\$7,193 million compared to HK\$31,126 million in the same period last year. Earnings per share amounted to HK\$1.69 compared to HK\$7.30 in the same period last year. These results include profits on the disposal of investments less provision totalling HK\$1,900 million (2000 – HK\$25,520 million) comprising the profit of HK\$30,000 million realised upon the merger of VoiceStream with Deutsche Telekom, from which the Group received cash of approximately US\$885 million and a 4.9% equity interest in Deutsche Telekom, less a HK\$28,100 million provision for the effect of share price and exchange rate fluctuations on the Group's investments in Vodafone Group and Deutsche Telekom. Profit on disposal of investments less provisions in the previous year of HK\$25,520 million are described in Note 3 to the unaudited consolidated profit and loss account shown below.

#### DIVIDEND

Your Directors have today declared an interim dividend for 2001 of 51 cents per share (2000 – 51 cents) payable on 16 October 2001 to those persons registered as shareholders on 15 October 2001. The share register of members will be closed from 8 October 2001 to 15 October 2001 both days inclusive.

### **OPERATIONS**

The Group's turnover and earnings before interest expense and tax ("EBIT"), including the Group's share of associated companies' and jointly controlled entities' turnover and EBIT, are shown by business segment in Note 1 to the unaudited consolidated profit and loss account.

Turnover for the period totalled HK\$43,402 million, an increase of 5% over the comparable period last year, mainly due to increased turnover in the Retail and manufacturing, Infrastructure and Energy businesses offset by reductions in the Property and hotels and Finance and investment divisions. Total EBIT for the period was HK\$11,201 million, a 7% increase over last year's comparable interim period reflecting growth in the Energy and Infrastructure businesses.

#### Ports and related services

Despite a global slowdown in import and export activity due to the slowing economies in the USA and Europe, the Group's ports and related services division reported turnover of HK\$6,878 million, a 2% increase over last year's comparable period. The growth in turnover reflects increased throughput at the Group's Yantian ports and the throughput of the ports acquired in the second half of 2000, including Koja Terminal in Indonesia and Kelang Multi Terminal in Malaysia, which more than offset throughput declines in the Hong Kong, Shanghai and the United Kingdom ("UK") ports. The combined throughput of the Group's worldwide operations increased 5% to over 12 million TEUs (twenty foot equivalent units). Despite reduced trading activity and heightened competition, this division reported EBIT of HK\$2,593 million, which was in line with the previous year's EBIT.

Overall the Group's Hong Kong and Yantian deepwater port operations, which together serve the Shenzhen and Southern China manufacturing basin, were adversely affected by reduced export and import activity. Combined throughput and EBIT remained in line with the comparable prior year. In Hong Kong, Hongkong International Terminals and COSCO-HIT, an associated company reported a 7% decline in combined throughput and a 9% decline in EBIT compared to the same period last year which was offset by Yantian Terminal's 23% growth in throughput. Construction work on the container terminal 9 consortium development in Hong Kong, which commenced in July last year, is continuing and the first berth is expected to be completed in the latter part of 2002.

The Group's associated company, Shanghai Container Terminals, was affected by strong competition from recently completed facilities in the area and reported a 9% decline in throughput and EBIT. Hutchison Delta Ports' six joint venture river and coastal ports reported combined throughput 29% better than the previous year and its first half year of combined EBIT compared to losses reported in previous periods.

In South East Asia, Jakarta International Container Terminal ("JICT") in Indonesia performed well despite the continuing political uncertainty. Although throughput was 3% below last year, there was a satisfactory growth in EBIT due to tariff adjustments and cost controls. The

recently acquired Koja Terminal, adjacent to JICT, and Kelang Multi Terminal in Malaysia have both performed in line with expectations.

In the United Kingdom, container throughput and passenger volume have been adversely affected by both the slowing European economies and foot and mouth disease concerns. The Group's container terminals at the Port of Felixstowe and Thamesport reported a combined throughput decrease of 10% compared to the same period last year with a consequent reduction in EBIT.

The Group has significantly expanded its global presence with the acquisition in May of controlling interests in eight operating container terminals in six countries around the world – Mexico, Argentina, Saudi Arabia, Pakistan, Tanzania and Thailand. In addition, in South Korea, the Group together with two Korean partners successfully secured the rights to develop and operate under a lease arrangement seven berths in phase 2 at Kwangyang Port. The Group also signed an agreement in June to acquire a 49% interest in Beilun Phase II container terminal at Ningbo port. With these recent acquisitions the Group currently has interests in 29 container terminals with a total of 162 berths in 15 countries worldwide which provide a solid, diversified base for recurring earnings growth.

#### **Telecommunications and e-Commerce**

The telecommunications and e-Commerce division reported a 9% increase in turnover to HK\$5,216 million, and EBIT of HK\$618 million which was in line with last year's interim EBIT of HK\$614 million.

The Hong Kong mobile and related operations overall reported EBIT marginally below the previous year's EBIT despite continued intense competition in the market place while it increased its subscriber base by 8% since the beginning of the year. The Group maintained its position as the largest mobile operator in Hong Kong with approximately 1.8 million subscribers currently and an approximate 32% market share. Hutchison Global Crossing ("HGC") reported strong customer growth for its data and voice services during the period. The connection to Asia Global Crossing's submarine cable earlier this year enables HGC to deliver high speed capacity and reliable global connectivity to customers in Hong Kong in a cost effective manner and the business is focused on increasing its customer base.

In Europe, the Group has continued to develop its 3G operations in the UK, Italy, Austria and Sweden and is currently focusing on designing and building state of the art 3G networks in each country. In the UK, Hutchison 3G UK recently increased its aggregate standalone project financing facilities to £3,200 million with the addition of attractive equipment vendor financing. These facilities are expected to fully fund the budgeted capital expenditures and operations the next three to four years. In Italy, Hutchison 3G Italia (78.3% owned) is currently in advanced discussions with lenders to raise a long term financing facility for its business. Tiscali, an existing shareholder in Hutchison 3G Italia, came to an agreement, at no cost to the Group, not to exercise its option to acquire at cost up to 25.2% of the Group's interest in the company. The development of the 3G businesses are progressing well and the UK and Italian operations are on schedule to launch networks in the second half of 2002 to provide both mobile telephone and multimedia services. In both countries, contracts have been awarded for the network equipment and infrastructure and cell sites have been secured to

expedite the rollout of the network. The Group has signed contracts with NEC Corporation and Motorola for the supply in the second half of 2002 of customised devices with the most up to date mobile data applications and multimedia services. The Group has also secured the exclusive mobile rights to F.A. Premier League Football and to date nine top soccer teams in Italy to provide content and official data to its customers.

The Hutchison Telecommunications International group's combined operations outside Europe reported EBIT ahead of the comparable period last year. In Australia, listed Hutchison Telecommunications Australia ("HTA") reported an 8.4% increase in subscribers from the beginning of the year, 9% increase in revenue and a net loss after tax of A\$91 million for this half year compared to a net loss after tax of A\$22 million for the comparable period last year. In March, HTA successfully bid for 3G licences with spectrum in the 2.1 GHz frequency covering five major cities. In May, HTA formed a strategic alliance with Telecom Corp of New Zealand ("TCNZ") which will initially contribute A\$250 million for a 19.9% interest in a joint venture to jointly fund and develop HTA's 3G operation in Australia and as part of the same agreement, the Group has an option to acquire a 19.9% interest in TCNZ's 3G business for NZ\$250 million. In India, the Group's telecommunication operations have all performed very well, reporting a threefold growth in EBIT compared to the same period last year and a 42% increase in its combined subscriber base from the beginning of the year which currently totals approximately 890,000. In Israel, listed Partner Communications announced a net loss attributable to shareholders of US\$43 million for the six months ended 30 June, 2001, a 54% improvement over the comparable period last year, which included a milestone first full quarter operating profit. Partner Communications continued to rapidly grow its subscriber base which at 30 June totalled over 1.1 million, a 37% increase.

## **Property and hotels**

The property and hotels division's turnover amounted to HK\$2,905 million, a 42% decrease over the comparable period last year mainly due to reduced development activity and EBIT of HK\$980 million was comparable to last year's first half EBIT of HK\$967 million. Gross rental income from the Group's investment properties, which are mainly in Hong Kong, grew 2% compared to the first half of 2000 and this portfolio of 12.4 million sq. ft of commercial, office, industrial and residential properties in Hong Kong continues to be substantially fully let. Development profits, which related primarily to the completion of the first phase of the Le Parc development in Shenzhen, were comparable to the same period last year. The Group has recently increased its landbank in the Mainland with the signing of agreements to acquire a total site area of approximately 9.1 million square feet. Overseas, various development projects in London, Singapore and Tokyo are progressing satisfactorily. The Group's portfolio of hotels performed marginally behind the previous year.

## Retail and manufacturing

The retail and manufacturing division reported turnover of HK\$14,589 million, a 10% increase over the comparable period last year reflecting increased PARKnSHOP sales and oversea expansion. EBIT of HK\$273 million was 20% below the comparable EBIT of HK\$341 million last year as a result of reduced margins, particularly in Taiwan and also in

Hong Kong where consumer confidence and spending are being adversely affected by the slowing economies, partially offset by successful expansion in the UK and Europe.

Although the retail food market in Hong Kong has continued to be very competitive, PARKnSHOP reported a 7% increase in sales and a modest improvement in EBIT compared to the same period last year. In the Mainland, the two large-format stores in Guangzhou reported encouraging results and one more large-format store is to be opened later this year in Southern China. In the retail non-food division in Hong Kong, Watson's Personal Care Stores reported sales growth of 2% but lower EBIT than the same period last year while Fortress reported a decline in both sales and EBIT compared to the same period last year, reflecting weak consumer demand in Hong Kong. In Taiwan, Watson's Personal Care Stores was severely affected by a slowing economy and very difficult trading conditions and as a result reported an 11% decline in sales and a greatly reduced EBIT. This situation has stabilised and an improved performance is expected in the second half of this year. Watson's Personal Care Stores in other Asian countries continued to expand and reported improved combined sales and EBIT. In the UK, the Group purchased the Savers chain of stores last year and has aggressively expanded the store chain which continues to perform well and reported profits ahead of expectations. The water and beverage division in Hong Kong and the Mainland reported reduced sales and earnings due to continuing price competition. The water businesses in the UK and Europe have expanded aggressively and will benefit from growing economies of scale.

This division is focusing on expanding its PARKnSHOP operations in Southern China and its retail non-food and water operations in the UK and Europe. This expansion strategy is expected to provide the engine for future profit growth.

## Infrastructure

Cheung Kong Infrastructure, a listed subsidiary, announced turnover and profit attributable to shareholders of HK\$1,901 million and HK\$1,509 million respectively for the period ended 30 June 2001, an increase of 19.5% and 8.6%.

## **Energy**

Husky Energy, a listed associated company performed very well during the period mainly due to increased commodity prices and increased production. The Group's 35% share of Husky Energy's revenue of HK\$6,289 million and EBIT of HK\$1,342 million were, respectively, 23% and 80% ahead of the comparable period last year. Daily production averaged 267,000 barrels of oil equivalents ("boe") a day during the period, a 112% increase compared to the 126,000 boe/day during the first half of 2000. The Terra Nova oil field development offshore the East Coast of Canada is expected to commence production during the last quarter of this year and, at full production, will provide Husky Energy with approximately 16,000 boe/day of additional production.

### **OUTLOOK**

The first half of this year has been characterised by slowing global trade, poor consumer sentiment, the continuing slowdown in the economies of the USA and Japan and more recently in Europe and Asia. The period also saw volatility and a rapid decline in equity market valuations, particularly in the telecommunication and technology sector. As a result, a prudent provision of HK\$28,100 million was made against the Group's investments in Vodafone Group and Deutsche Telekom shares. Despite weaknesses in some sectors, the Group reported an improved and solid EBIT from its recurring operations during the first half of this year, benefiting from both its geographic and business diversity. The Group now has operations in 34 countries. The Group also realised a significant profit from the merger of VoiceStream with Deutsche Telekom which offset the prudent provision mentioned above.

Over the past two and one half years, the Group realised exceptional profits from the disposal of certain of its second generation telecommunication assets, near the height of their market valuations, for a combination of cash and listed equities. Despite the recent declines in telecommunication equity values for which the Group has made provisions, the Group has realised profits of around HK\$137,000 million from these transactions as shown below.

HK\$ million
118,000
50,000
1,600
(34,000)
30,000
(28,100)
137,500

These exceptional profits have contributed to the Group's current very strong financial position with cash and marketable securities exceeding its total borrowings. This pool of cash and marketable securities totalling HK\$156,007 million at 30 June 2001 puts the Group in a strong competitive position in the current financial market environment. The Group will continue to benefit from the steady cashflow from its existing core businesses and from the growth anticipated from its recent investments overseas, particularly in the ports and retail and manufacturing divisions. With this strong and expanding base, the Group will focus on developing its 3G telecommunication networks and businesses, and will pursue a conservative investment strategy to expand all its core businesses while maintaining a strong and stable financial position.

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Although the Group will not be immune to the performance of the United States of America's economy and the effects of the slowing global economies, I am confident that the Group will continue to perform steadily for the remainder of the year and that the Group's investment and expansion plans will provide future growth and value to our shareholders. I would like to thank the Board of Directors and all the Group's employees around the world for their hard work, support and dedication.

Li Ka-shing Chairman Hong Kong, 23 August 2001

## **HUTCHISON WHAMPOA LIMITED**

# **Consolidated Profit and Loss Accounts**

	Note	Unau Six Months E 2001 HK\$ millions	nded 30 June 2000
	Note	HK5 IIIIIIOIIS	TIK\$ IIIIIIIOIIS
Turnover			
Company and subsidiary companies		29,308	28,091
Share of associated companies and jointly controlled entities		14,094	13,309
	1	43,402	41,400
Company and subsidiary companies			
Turnover		29,308	28,091
Cost of inventories sold		11,473	10,760
Staff costs		4,453	3,470
Depreciation and amortisation		1,745	1,566
Other operating expenses		4,195	4,169
		7,442	8,126
Share of profits less losses of associated companies		3,000	1,714
Share of profits less losses of jointly controlled entities		759	632
Earnings before interest and other finance costs and taxation ("EBIT") Interest and other finance costs, including share of associated companies	1	11,201	10,472
and jointly controlled entities	2	4,144	3,532
Profit on disposal of investments less provisions	3	1,900	25,520
Profit before taxation		8,957	32,460
Taxation	4	1,110	748
Profit after taxation		7,847	31,712
Minority interests		654	586
Profit attributable to shareholders	5	7,193	31,126
Interim dividend		2,174	2,174
Earnings per share	6	HK\$ 1.69	HK\$ 7.30
Interim dividend per share		HK\$ 0.51	HK\$ 0.51

## **Notes:**

1 An analysis of the turnover and EBIT for the periods by business and geographical segments is as follows:

## **Business segments**

	Six months ended 30 June 2001								
		Telecom-							
	Ports and	munications	Property	Retail			Finance		
	related	and	and	and manu-	Infra-		and		
HK\$ millions	services	e-commerce	hotels	facturing	structure	Energy	investments	Elimination	Total
Turnover									
Company and subsidiaries									
External	5,580	3,526	1,853	13,392	2,270	-	2,687	-	29,308
Inter-segment		22	237	43	-	-	-	(302)	-
	5,580	3,548	2,090	13,435	2,270	-	2,687	(302)	29,308
Share of associated companies and									
jointly controlled entities	1,298	1,668	815	1,154	2,755	6,289	115	-	14,094
	6,878	5,216	2,905	14,589	5,025	6,289	2,802	(302)	43,402
EBIT									
Company and subsidiaries	2,196	575	888	264	256	_	3,263		7,442
Share of associated companies and									
jointly controlled entities	397	43	92	9	1,726	1,342	150	_	3,759
	2,593	618	980	273	1,982	1,342	3,413		11,201

	Six months ended 30 June 2000								
		Telecom-							
	Ports and	munications	Property	Retail			Finance		
	related	and	and	and manu-	Infra-		and		
HK\$ millions	services	e-commerce	hotels	facturing	structure	Energy	investments	Elimination	Total
Turnover									
Company and subsidiaries									
External	5,454	3,986	1,780	12,080	1,840	-	2,951	-	28,091
Inter-segment	-	9	253	31	-	-	-	(293)	-
	5,454	3,995	2,033	12,111	1,840	-	2,951	(293)	28,091
Share of associated companies and									
jointly controlled entities	1,292	784	2,958	1,126	1,912	5,125	112	-	13,309
	6,746	4,779	4,991	13,237	3,752	5,125	3,063	(293)	41,400
EBIT									
Company and subsidiaries	2,135	588	896	306	782	153	3,266		8,126
Share of associated companies and									
jointly controlled entities	420	26	71	35	1,076	592	126	_	2,346
	2,555	614	967	341	1,858	745	3,392		10,472

Geographical segments	S	ix months	ended 30 J	une 2001		
		Mainland	Asia and		America	
HK\$ millions	Hong Kong	China	Australia	Europe	and others	Total
Turnover						
Company and subsidiaries	16,894	2,571	4,181	2,621	3,041	29,308
Share of associated companies and jointly controlled entities	3,305	2,326	1,705	395	6,363	14,094
	20,199	4,897	5,886	3,016	9,404	43,402
EBIT						
Company and subsidiaries	2,830	443	362	940	2,867	7,442
Share of associated companies and						
jointly controlled entities	1,250	415	696	29	1,369	3,759
	4,080	858	1,058	969	4,236	11,201
			1 120 1	2000		
	S		ended 30 Ju	ne 2000		
HK\$ millions	Hong Kong	Mainland China	Asia and Australia	Europe	America and others	Total
	Holig Kolig	Cillia	Australia	Europe	and others	Total
<b>Turnover</b> Company and subsidiaries	17,314	2,203	3,806	3,072	1,696	28,091
Share of associated companies and	17,514	2,203	3,000	3,072	1,070	20,071
jointly controlled entities	5,372	1,321	896	508	5,212	13,309
	22,686	3,524	4,702	3,580	6,908	41,400
EBIT						
Company and subsidiaries	3,315	713	450	1,549	2,099	8,126
Share of associated companies and						
jointly controlled entities	1,302	244	128	64	608	2,346
	4,617	957	578	1,613	2,707	10,472
					Six m	onths
					ended 3	
1.1.7					2001	
Interest and other finance costs					HK\$ millions	
Company and subsidiary companies					3,802	3,439
Less: interest capitalised					382 3,420	516 2,923
Share of associated companies					3,420 489	2,923 441
Share of jointly controlled entities					235	168
					4,144	3,532
					19117	5,552

<sup>3</sup> Profit on disposal of investments less provisions for the six months ended 30 June 2001 represents profit of HK\$30,000 million arising from the merger of VoiceStream Wireless Corporation and Deutsche Telekom AG less a provision of HK\$28,100 million for the potential effect of share price and exchange rate fluctuations on overseas investments. The comparative amounts for the six months ended 30 June 2000 comprise a profit of HK\$50,000 million on disposal of Mannesmann AG common shares in exchange for Vodafone Group Plc ("Vodafone") ordinary shares, a profit of HK\$1,600 million on the subsequent disposal of 925 million Vodafone shares, a profit of HK\$2,200 million on the sale of a 19% interest in Hong Kong mobile operation and a profit of HK\$1,720 million on the sale of a 50% interest in fixed line telecommunications business less a provision of HK\$30,000 million for the potential effect of share price and exchange rate fluctuations on overseas investments.

	Six m	onths ended 30	June 2001	Six months
	Current	Deferred	Total	ended 30 June
	tax	tax	tax	2000
4 Taxation	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions
Hong Kong				
Subsidiary companies	248	(4)	244	245
Associated companies	124	1	125	94
Jointly controlled entities	24	-	24	42
Overseas				
Subsidiary companies	177	(20)	157	120
Associated companies	27	500	527	224
Jointly controlled entities	33	-	33	23
	633	477	1,110	748

Hong Kong profits tax has been provided for at the rate of 16% (30 June 2000 - 16%) on the estimated assessable profits for the period less available tax losses. Overseas taxation has been provided for at the applicable rate on the estimated assessable profits less available tax losses.

- 5 Included in profit attributable to shareholders is an amount of HK\$34,060 million (30 June 2000 HK\$25,280 million) transferred from investment revaluation reserves upon disposal of the relevant investments.
- 6 The calculation of earnings per share is based on profit attributable to shareholders and on 4,263,370,780 shares in issue during the period ended 30 June 2001 (30 June 2000 4,263,370,780 shares in issue).
- 7 Certain comparative figures have been reclassified to conform with the current period's presentation.

## LIQUIDITY AND FINANCIAL RESOURCES

At 30 June 2001, the Group's cash, managed funds and other listed investments totalled HK\$156,007 million (31 December 2000 - HK\$174,821 million) of which 5% were denominated in HK dollars, 50% in US dollars, 21% in Pounds Sterling (mainly investment in Vodafone Group), 20% in Euro (mainly investment in Deutsche Telekom) and 4% in other currencies. This liquidity pool exceeded the Group's total interest bearing borrowings of HK\$145,712 million (31 December 2000 – HK\$124,526 million) by HK\$10,295 million (31 December 2000 – HK\$50,295 million).

During the first six months of the year, all bilateral borrowings that matured were either renewed at satisfactory rates and terms or, at the Group's option, were repaid at maturity. In January this year the Group issued US\$2,657 million principal amount of 2% notes due in 2004, exchangeable into ordinary shares of Vodafone Group on the basis of US\$1,000 principal amounts for 214.51 ordinary shares of Vodafone Group at an exchange price of US\$4.6618 per share. In February this year the Group issued US\$1,500 million 7% notes due in 2011 which are listed on the Luxembourg Stock Exchange. The proceeds from this issue were used to repay early, without penalty, a US\$1,500 million bank loan facility which was due to mature in 2003.

Approximately 39% of the Group's borrowings bear interest at floating rates and the remaining 61% are at fixed rates.

The Group's borrowings at 30 June 2001 are denominated and repayable as follow:

	HK\$	US\$	£	Euro	Others	Total
Within 1 year	6%	1%	-	-	2%	9%
In years 2 to 4	10%	34%	2%	-	3%	49%
In year 5	7%	-	1%	2%	1%	11%
In years 6 to 10	8%	6%	1%	-	-	15%
In years 11 to 20	-	11%	2%	-	-	13%
Beyond 20 years	-	3%	-	-	-	3%
	31%	55%	6%	2%	6%	100%

At 30 June 2001, assets of HK\$50,890 million (31 December 2000 - nil) were pledged as security for project financing facilities and HK\$14,580 million (31 December 2000 - HK\$7,272 million) were pledged as security for bank and other loans of the Group.

During the first six months of the year, the Group's capital expenditures, excluding expenditures for properties under development and for sale, totalled HK\$2,887 million (30 June 2000 - \$5,622 million). These expenditures were funded primarily from cash generated from the sale of selected telecommunication assets, cash on hand, internal cash generation and to the extent required, by borrowings.

#### TREASURY POLICIES

The Group's overall treasury and funding policies have remained the same as those described in the Annual Report for the year ended 31 December 2000. At 30 June 2001, the Group had no material exposure under foreign exchange contracts, interest or currency swaps or other financial derivatives.

## **CONTINGENT LIABILITIES**

The Group had provided guarantees for banking and other borrowing facilities granted to associated companies and jointly controlled entities of HK\$8,523 million (31 December 2000 - HK\$9,848 million). At 30 June 2001, the Group had contingent liabilities in respect of other guarantees amounting to HK\$2,407 million (31 December 2000 – HK\$2,662 million).

## **EMPLOYEES**

At 30 June 2001, excluding associated companies, the Group employs 51,805 people (30 June 2000 – 42,214) of which 22,705 (30 June 2000 – 21,084) are employed in Hong Kong. During the first six months of the year, employees costs totalled HK\$4,740 million (30 June 2000 - HK\$3,588 million). The Group's employment and remuneration policies remained the same as those described in the Annual Report for the year ended 31 December 2000.

## PUBLICATION OF FURTHER INFORMATION

All information required by paragraphs 46(1) to 46(6) of Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("the Exchange") will be published on the Company's and the Exchange's websites in due course. The Group's unaudited interim financial statements have been reviewed by the Company's auditors, PricewaterhouseCoopers, and a report of their review will be included in the Interim Report to Shareholders.

# **HUTCHISON WHAMPOA LIMITED**

# ANALYSIS OF GROUP EARNINGS BEFORE INTEREST EXPENSE AND TAX (EBIT) AND GROUP NET PROFIT AFTER TAX AND MINORITY INTEREST FOR THE SIX MONTHS ENDED 30 JUNE 2001

In HK\$ Millions

In HK\$ Millions	2001	2000	2001	2000	% CHANGE
PORTS AND RELATED SERVICES	2,593	2,555	23%	24%	1%
TELECOMMUNICATIONS AND e-COMMERCE	618	614	6%	6%	1%
PROPERTY AND HOTELS	980	967	9%	10%	1%
RETAIL AND MANUFACTURING	273	341	2%	3%	-20%
INFRASTRUCTURE	1,982	1,858	18%	18%	7%
ENERGY	1,342	745	12%	7%	80%
FINANCE AND INVESTMENT	3,413	3,392	30%	32%	1%
EBIT *	11,201	10,472	100%	100%	7%
INTEREST EXPENSE - Company and subsidiary companies	3,420	2,923			17%
<ul> <li>Share of associated companies and jointly controlled entities</li> </ul>	724	609			19%
	4,144	3,532			17%
PROFIT BEFORE THE FOLLOWING	7,057	6,940			2%
PROFIT ON DISPOSAL OF INVESTMENTS LESS PROVISIONS (see table below)	1,900	25,520			-93%
PROFIT BEFORE TAXATION	8,957	32,460			-72%
TAXATION *	1,110	748			48%
PROFIT AFTER TAXATION	7,847	31,712			-75%
MINORITY INTERESTS	654	586			12%
PROFIT ATTRIBUTABLE TO THE SHAREHOLDERS	7,193	31,126			-77%

<sup>\* -</sup> includes share of associated companies and jointly controlled entities

	2001	2000
Profit on disposal of VoiceStream shares	30,000	_
Provision for share price and exchange fluctuations	(28,100)	(30,000)
Profit on partial disposal of Hong Kong fixed line business	-	1,720
Profit on partial disposal of Hong Kong cellular business	-	2,200
Profit on exchange of Mannesmann and Vodafone shares	-	50,000
Profit on partial disposal of Vodafone shares	-	1,600
	1,900	25,520