

# Hutchison Telecom announces unaudited key performance indicators for the third quarter ended 30 September 2007 Strong growth momentum drives customer base growth to 9.1 million Signs memorandum of understanding with CAT Telecom

HONG KONG, 15 November 2007 - Hutchison Telecommunications International Limited (SEHK: 2332; NYSE: HTX; "Hutchison Telecom" or "the Group") today announced its unaudited key performance indicators for the quarter ended 30 September 2007 with all major operations reporting solid progress.

The Group's total customer base rose 32.7% during the quarter to 9.1 million. The increase reflects not only the first time contribution from Indonesia and Vietnam which reported a customer base of over 1.6 million and 185,000 respectively, but also a continued growth trend in Hong Kong and Israel where the company's differentiated 3G offerings have continuously attracted a premium base of postpaid customers. The 3G customer base in Hong Kong climbed 9% to about 958,000 at the end of the quarter, taking the estimated 3G market share to over 50%. Sri Lanka and Thailand also delivered a strong quarterly growth reporting a 22% and 11% increase respectively.

Profit attributable to equity holders for the quarter was HK\$146 million. For the nine month period ended 30 September 2007 profit attributable to equity holders was HK\$70,234 million including the one time gain on disposal. Profit attributable to equity holders from continuing operations was HK\$203 million, compared to a loss of HK\$891 million in the nine months ended 30 September 2006.

Dennis Lui, Chief Executive Officer of Hutchison Telecom, said: "We are delighted to present a set of encouraging operational parameters which reflect the Group's strength to deliver growth in markets with challenging dynamics. Indonesia continued the progress it made in the early stages of operation ending the quarter with 1.6 million customers. Hong Kong and Israel continued to show the benefits of 3G market leadership, providing a solid foundation for exciting growth in data services demand and usage."

"We also take pride to report that our Sri Lankan operation has passed the one million customer mark during the quarter, positioning it favourably for accelerated growth expected to be seen in the remainder of the year."

On 9 November 2007, Hutchison Telecom signed a non-binding memorandum of understanding ('MOU') with CAT Telecom Public Company Limited ('CAT Telecom') in respect of the restructuring of their existing joint venture company. The MOU provides the Group that its Thailand joint venture will market network services nationwide through the merge of the networks of the two parties, enabling customers to enjoy seamless high speed CDMA service across Thailand. CAT Telecom will own, operate and maintain the merged network.

Dennis Lui, Chief Executive Officer of Hutchison Telecom said: "This is an important step forward in our Thailand venture. By expanding our footprint and merging the two networks we can offer better and more competitive services. We look forward to working together with CAT Telecom and expect this partnership to bring long term benefit to not only the customers but also the shareholders of both companies."

In the lead up to 2008 Hutchison Telecom announced its planned capital expenditure for the Group of approximately HK\$7 billion for the year. The majority of the capital expenditure will be focused on the developing businesses of Indonesia, Vietnam and Sri Lanka.

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## About Hutchison Telecommunications International Limited

Hutchison Telecommunications International Limited ('Hutchison Telecom' or 'the Group') is a leading global provider of telecommunication services. The Group currently offers mobile and fixed-line telecommunication services in Hong Kong, and operates mobile telecommunication services in Macau, Israel, Thailand, Sri Lanka, Ghana, Indonesia and Vietnam. It was the first provider of 3G mobile services in Hong Kong and Israel. Its leading brands include "Hutch", "3" and "Orange".

Hutchison Telecom is a listed company with American Depositary Shares quoted on the New York Stock Exchange under the ticker HTX and shares listed on the Stock Exchange of Hong Kong under the stock code 2332. A subsidiary of the Hong Kong-based Hutchison Whampoa Group, Hutchison Telecom is committed to providing superior telecommunication services in dynamic markets. For more information about Hutchison Telecom, see www.htil.com.

### **Cautionary Statements**

This press release contains forward-looking statements. Statements that are not historical facts, including statements about the beliefs and expectations of Hutchison Telecommunications International Limited ('the Company'), are forward-looking statements. These statements are based on current plans, estimates and projections, and therefore you should not place undue reliance on them. Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update publicly any of them in light of new information or future events. Forward-looking statements involve inherent risks, uncertainties and assumptions. The Company cautions you that if these risks or uncertainties ever materialise or the assumptions prove incorrect, or if a number of important factors occur or do not occur, the Company's actual results may differ materially from those expressed or implied in any forward-looking statement. Additional information as to factors that may cause actual results to differ materially from the Company's forward-looking statements can be found in the Company's filings with the United States Securities and Exchange Commission.



#### Hutchison Telecom

#### Unaudited Key Performance Indicators for Third Quarter 2007

| Customer Base          | stomer Base 03 2007<br>30 September 2007 |                    |                   | Q2 2007<br>30 June 2007 |                    |                   | 0.1 2007<br>31 March 2007 |                    |                   | 31              | Q4 2006<br>December 2 | 2006              | Q3 2006<br>30 September 2006 |                    |                   |
|------------------------|--|--------------------|-------------------|-------------------------|--------------------|-------------------|---------------------------|--------------------|-------------------|-----------------|-----------------------|-------------------|------------------------------|--------------------|-------------------|
| Country                | Total<br>('000)                          | Postpaid<br>('000) | Prepaid<br>('000) | Total<br>('000)         | Postpaid<br>('000) | Prepaid<br>('000) | Total<br>('000)           | Postpaid<br>('000) | Prepaid<br>('000) | Total<br>('000) | Postpaid<br>('000)    | Prepaid<br>('000) | Total<br>('000)              | Postpaid<br>('000) | Prepaid<br>('000) |
| Hong Kong (incl Macau) | 2,290                                    | 1,629              | 661               | 2,239                   | 1,590              | 649               | 2,199                     | 1,557              | 642               | 2,139           | 1,513                 | 626               | 2,088                        | 1,475              | 613               |
| israel                 | 2,796                                    | 2,004              | 792               | 2,733                   | 1,952              | 781               | 2,703                     | 1,920              | 783               | 2,669           | 1,888                 | 781               | 2,626                        | 1,854              | 772               |
| Thailand               | 884                                      | 346                | 538               | 796                     | 317                | 479               | 747                       | 306                | 441               | 728             | 311                   | 417               | 737                          | 318                | 419               |
| Sri Lanka              | 1,002                                    | -                  | 1,002             | 819                     | -                  | 819               | 685                       | -                  | 685               | 559             | -                     | 559               | 488                          | -                  | 488               |
| Ghana                  | 271                                      |                    | 271               | 237                     | -                  | 237               | 218                       | -                  | 218               | 200             | -                     | 200               | 173                          | -                  | 173               |
| Vietnam                | 185                                      | 11                 | 174               |                         | -                  | -                 |                           | -                  | -                 | •               | -                     | -                 |                              | -                  | -                 |
| Indonesia              | 1,627                                    | 2                  | 1,625             | -                       | -                  | -                 | -                         | -                  | -                 | -               | -                     | -                 | -                            | -                  | -                 |
| Total                  | 9,055                                    | 1                  |                   | 6,824                   |                    |                   | 6,552                     |                    |                   | 6,295           |                       |                   | 6,112                        |                    |                   |

Notes

(1) A customer is defined as a Postpaid Customer or a Prepaid Customer who has a Subscriber Identity Module ("SIM") or Universal Subscriber Identity Module ("USIM")

that has access to the network for any purpose, including voice, data or video services. Postpaid Customers are defined as those whose mobile telecommunications service usage is paid in arrears upon receipt of the mobile telecommunications operator's invoice (2)

and who have not been temporarily or permanently suspended from service. (3)

Prepaid Customers are defined as customers with prepaid SIM cards or prepaid USIM cards that have been activated but not been used up or expired at period end. A new prepaid customer is recognised upon making the first call or registration/activation.

All numbers quoted on the basis of the total customer base of the operation irrespective of the Company's ownership percentage

(4) (5) All numbers quoted as at last day of the quarter.

(6) The data for Hong Kong and Israel relate to both 2G and 3G services.

| ARPU                   | Q3 2007    |                   |          | 02 2007 |              |          | Q1 2007 |               |          |         | Q4 2006 |            | 03 2006  |                   |          |          |
|------------------------|------------|-------------------|----------|---------|--------------|----------|---------|---------------|----------|---------|---------|------------|----------|-------------------|----------|----------|
|                        |            | 30 September 2007 |          |         | 30 June 2007 |          |         | 31 March 2007 |          |         | 31      | December 2 | 006      | 30 September 2006 |          |          |
| Country                | Currency   | Blended           | Postpaid | Prepaid | Biended      | Postpaid | Prepaid | Blended       | Postpaid | Prepaid | Blended | Postpaid   | Prepaid  | Blended           | Postpaid | Prepaid  |
|                        |            |                   |          |         |              |          |         |               |          |         |         |            |          |                   |          |          |
| Hong Kong (inci Macau) | HKD        | 162               | 216      | 29      | 160          | 214      | 27      | 152           | 204      | 27      | 156     | 208        | 29       | 151               | 204      | 28       |
|                        |            |                   |          |         |              |          |         |               |          |         |         |            |          |                   |          |          |
| Israel                 | NIS        | 165               | $\geq$   | $\geq$  | 157          | $\geq$   | $\geq$  | 153           | $\succ$  | $\geq$  | 159     | $\geq$     | $>\!\!<$ | 164               | $\geq$   | $\geq <$ |
|                        |            |                   |          |         |              |          |         |               |          |         |         |            |          |                   |          |          |
| Thailand               | THB        | 434               | 815      | 183     | 463          | 843      | 200     | 501           | 893      | 220     | 538     | 913        | 252      | 545               | 923      | 251      |
|                        |            |                   |          |         |              |          |         |               |          |         |         |            |          |                   |          |          |
| Sri Lanka              | LKR        | 287               | -        | 287     | 311          | -        | 311     | 337           | -        | 337     | 341     | -          | 341      | 373               | -        | 373      |
|                        |            |                   |          |         |              |          |         |               |          |         |         |            |          |                   |          |          |
| Ghana                  | GHC ('000) | 79                | -        | 79      | 77           | -        | 77      | 83            | -        | 83      | 92      | -          | 92       | 92                | -        | 92       |

Notes

The monthly Average Revenue Per User ("ARPU") is calculated as the total Service Revenues for the month divided by the simple average number of activated customers for the month. The monthly ARPU for the quarter represents the average of the monthly ARPU in the quarter. (1)

(2) Service Revenues are defined as the direct recurring service revenues plus roaming revenues.

The data for Hong Kong and Israel relate to both 2G and 3G services. (3)

| MOU <sup>1</sup>       | Q3 2007<br>30 September 2007 |          |         | Q2 2007<br>30 June 2007 |          |         | 01 2007<br>31 March 2007 |          |         |         | Q4 2006    |          | Q3 2006           |          |         |  |
|------------------------|------------------------------|----------|---------|-------------------------|----------|---------|--------------------------|----------|---------|---------|------------|----------|-------------------|----------|---------|--|
|                        |                              |          |         |                         |          |         |                          |          |         | 31      | December 2 | 006      | 30 September 2006 |          |         |  |
| Country                | Blended                      | Postpaid | Prepaid | Blended                 | Postpaid | Prepaid | Biended                  | Postpaid | Prepaid | Biended | Postpaid   | Prepaid  | Blended           | Postpaid | Prepaid |  |
|                        |                              |          |         |                         |          |         |                          |          |         |         |            |          |                   |          |         |  |
| Hong Kong (incl Macau) | 506                          | 691      | 51      | 490                     | 673      | 47      | 475                      | 653      | 47      | 489     | 671        | 49       | 474               | 659      | 48      |  |
|                        |                              |          |         |                         |          |         |                          |          |         |         |            |          |                   |          |         |  |
| Israel                 | 343                          | $\geq$   | $\geq$  | 331                     | $\geq$   | $\geq$  | 323                      | $\succ$  | $\geq$  | 316     | $\sim$     | $\times$ | 322               | $\geq$   | $\geq$  |  |
|                        |                              |          |         |                         |          |         |                          |          |         |         |            |          |                   |          |         |  |
| Thailand               | 686                          | 1,160    | 377     | 676                     | 1,059    | 410     | 697                      | 1,039    | 451     | 754     | 1,050      | 530      | 731               | 973      | 543     |  |
|                        |                              |          |         |                         |          |         |                          |          |         |         |            |          |                   |          |         |  |
| Sri Lanka              | 100                          | -        | 100     | 113                     | -        | 113     | 123                      | -        | 123     | 120     | -          | 120      | 123               | -        | 123     |  |
|                        |                              |          |         |                         |          |         |                          |          |         |         |            |          |                   |          |         |  |
| Ghana                  | 108                          | -        | 108     | 107                     | -        | 107     | 104                      | -        | 104     | 111     | -          | 111      | 113               | -        | 113     |  |

Notes

(1) The monthly Minutes of Use ("MOU") is calculated as the total minutes carried over the network (26 total airtime usage + 36 voice and video usage, including both inbound and outbound roaming) for the month divided by the simple average number of activated customers for the month. The monthly MOU for the quarter represents the average of the monthly MOU in the quarter. (2) The data for Hong Kong and Israel relate to both 2G and 3G services.

| Chum <sup>1</sup>      | Q3 2007           |          |         | Q2 2007      |          |         | Q1 2007       |          |         |                  | 04 2006  |         | Q3 2006           |          |          |
|------------------------|-------------------|----------|---------|--------------|----------|---------|---------------|----------|---------|------------------|----------|---------|-------------------|----------|----------|
|                        | 30 September 2007 |          |         | 30 June 2007 |          |         | 31 March 2007 |          |         | 31 December 2006 |          |         | 30 September 2006 |          |          |
| Country                | Biended           | Postpaid | Prepaid | Biended      | Postpaid | Prepaid | Biended       | Postpaid | Prepaid | Blended          | Postpaid | Prepaid | Biended           | Postpaid | Prepaid  |
|                        |                   |          |         |              |          |         |               |          |         |                  |          |         |                   |          |          |
| Hong Kong (inci Macau) | 3.9%              | 1.8%     | 8.2%    | 3.7%         | 1.7%     | 7.7%    | 4.3%          | 1.7%     | 9.2%    | 4.7%             | 1.8%     | 10.1%   | 4.0%              | 1.8%     | 7.8%     |
|                        |                   |          |         |              |          |         |               |          |         |                  |          |         |                   |          |          |
| Israel                 | 1.1%              | $\geq$   | $\geq$  | 1.2%         | $\geq$   | $\geq$  | 1.5%          | $\geq$   | $\geq$  | 1.3%             | $\sim$   | $\geq$  | 1.2%              | $\geq$   | $\geq 1$ |
|                        |                   |          |         |              |          |         |               |          |         |                  |          |         |                   |          |          |
| Thailand               | 5.5%              | 3.4%     | 6.9%    | 6.5%         | 3.9%     | 8.2%    | 6.6%          | 4.2%     | 8.2%    | 7.0%             | 4.5%     | 9.0%    | 6.8%              | 4.9%     | 8.4%     |
|                        |                   |          |         |              |          |         |               |          |         |                  |          |         |                   |          |          |
| Sri Lanka              | 2.2%              | -        | 2.2%    | 2.8%         | -        | 2.8%    | 2.5%          | -        | 2.5%    | 2.3%             | -        | 2.3%    | 2.2%              | -        | 2.2%     |
|                        |                   |          |         |              |          |         |               |          |         |                  |          |         |                   |          |          |
| Ghana                  | 2.9%              | -        | 2.9%    | 3.0%         | -        | 3.0%    | 2.1%          | -        | 2.1%    | 2.4%             | -        | 2.4%    | 2.0%              | -        | 2.0%     |

Notes

(1) The monthly churn % is calculated as the average number of disconnections (net of reconnection and internal migration between networks) for the month divided by

he simple average number of activated customers for the month. The monthly churn % for the quarter represents the average of the monthly churn rates in the quarter (2) The data for Hong Kong and Israel relate to both 2G and 3G services.

The Board wishes to remind investors that the above key performance indicators are based on the Group's unaudited internal records. Investors are cautioned not to unduly rely on such data.