



# NEWS RELEASE

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## FOR IMMEDIATE RELEASE

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## **LGC Wireless and Hutchison Whampoa China Land Shanghai Contract**

**SAN JOSE, Calif., February 20, 2001** – LGC Wireless, a leading supplier of wireless networking solutions, announced today that it and its exclusive distributor in China, Hutchison Whampoa (China) Limited, have won a contract with the Jinjiang Property Group in Shanghai, China. Under the contract, LGC Wireless' LGCell™ product will be installed in the East Jinjiang Hotel (53 floors) located near Shanghai's new international airport. The LGCell will provide clear and consistent PCS/cellular communications throughout the hotel. The Jinjiang Group is Shanghai's largest property company and the largest indigenous hotel group in mainland China.

LGC Wireless' relationship with Hutchison began last year, when Hutchison made a \$10 million (U.S.) investment in LGC. Hutchison then signed an agreement to distribute LGC Wireless' products in China, India and several other countries.

Since that time, LGC Wireless and Hutchison have worked closely together to obtain the Ministry of Information Industry's approval to connect LGCell 900MHz and 1800MHz products to China's communications network. Nationwide approvals were granted last November. In addition, technical seminars on LGC Wireless' products have been held for senior executives of the two national wireless operators, China Mobile and China Unicom.

“LGC chose Hutchison as a partner because of the unmatched expertise of the company,” said Rod Hoo, LGC Wireless' president and CEO. “Hutchison is one of the largest corporations in Asia, excluding Japan. It has tremendous expertise in all aspects of communications and it has a first class reputation. It is simply the preferred partner in Asia.”

Simon To, Hutchison China's managing director, said the company's strategy has always been to partner with top technology companies that offer best-in-class solutions.

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"We invested in LGC because they make superior, competitive products that Hutchison can sell in Asia and China," To said. "We have worked diligently to promote LGC's products in China and have achieved a significant breakthrough in Shanghai with the Jinjiang contract. Throughout China, the rapid growth of wireless has placed increasing demands on all the operators. They have an increasing need to expand their coverage area while simultaneously maximizing the use of their spectrum. LGC Wireless products help them meet those critical requirements."

### **About LGC Wireless**

LGC Wireless is a leading supplier of broadband wireless networking solutions. The company's wireless networking products provide mobile users access to high quality voice and high-speed wireless data via cellular and PCS networks. LGC is currently shipping product to more than 20 countries. Supported wireless access standards include TDMA, CDMA, GSM, iDEN, and 3G. For more information, please visit our web site at <http://www.lgcwireless.com>.

LGCell is a registered trademark of LGC Wireless.

### **About Hutchison China**

Hutchison China, a subsidiary of Hutchison Whampoa Ltd. (a Hong Kong – based multinational conglomerate with a market capitalization of over \$60 billion U.S.), has been actively trading and investing in the China market for more than 20 years. Hutchison China has made numerous successful investments in China over the years, in a variety of industries, including consumer products, supply chain management, aviation and tourism. Among its notable China investments is its 1988 joint venture with Procter & Gamble (U.S.) for consumer products, which is now the largest consumer products company in China.

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